

From: [Besley, Sharon](#)
To: [Bryan Feldman](#); [Hair, Nicole M](#)
Cc: [PSC Contact](#)
Subject: RE: [External] Re: Docket No. 2021-364-T, Application of NBF Beaufort dba Two Men and a Truck to Amend Tariff
Date: Wednesday, December 22, 2021 2:07:09 PM

Thank you.

SHARON PLYLER BESLEY
COMMISSION ATTORNEY
PUBLIC SERVICE COMMISSION
STATE OF SOUTH CAROLINA
sharon.besley@psc.sc.gov

From: Bryan Feldman <bryan@grayfoxstrategic.com>
Sent: Wednesday, December 22, 2021 1:12 PM
To: Besley, Sharon <sharon.besley@psc.sc.gov>; Hair, Nicole M <nhair@ors.sc.gov>
Cc: PSC_Contact <Contact@psc.sc.gov>
Subject: Re: [External] Re: Docket No. 2021-364-T, Application of NBF Beaufort dba Two Men and a Truck to Amend Tariff

Ms. Besley,

I think I understand what you are asking. We requested the ability to utilize an electronic bill of lading and amend our tariff at the same time. We are requesting to amend our tariff mostly in the areas of pricing. In the last two years we have seen an increase in costs from all of our vendors pricing, fuel prices, real estate cost of our new office, cost of labor, limited availability of supplies, etc. Also, due to labor shortages and the struggles with running a business during Covid 19, we have seen a reduced capacity and ability to hire and employ qualified employees. these factors and more are contributing to our need to raise our pricing make some additional changes to the tariff in order for our business to succeed.

Please let me know if you need anything else,

Bryan Feldman
Gray Fox Strategic

From: "Besley, Sharon" <sharon.besley@psc.sc.gov>
Date: Wednesday, December 22, 2021 at 12:52 PM
To: Bryan Feldman <bryan@grayfoxstrategic.com>, "Hair, Nicole M" <nhair@ors.sc.gov>
Cc: PSC_Contact <Contact@psc.sc.gov>
Subject: RE: [External] Re: Docket No. 2021-364-T, Application of NBF Beaufort dba Two Men and a Truck to Amend Tariff

Thank you for your email and for providing more information. I have one additional question:

would you please provide the company's reasons for the amendments to the tariff? The company provided information concerning its request to utilize an electronic bill of lading in its correspondence of November 24, 2021, filed with the Commission on December 1, 2021. Would you please also provide the reasons for your request to amend the tariff?

Thank you for your attention to this matter,
Sharon Besley

SHARON PLYLER BESLEY
COMMISSION ATTORNEY
PUBLIC SERVICE COMMISSION
STATE OF SOUTH CAROLINA
sharon.besley@psc.sc.gov

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From: Bryan Feldman <bryan@grayfoxstrategic.com>

Sent: Wednesday, December 22, 2021 12:37 PM

To: Besley, Sharon <sharon.besley@psc.sc.gov>; Hair, Nicole M <nhair@ors.sc.gov>

Cc: PSC_Contact <Contact@psc.sc.gov>; PSC Clerk'sOffice <clerksoffice@psc.sc.gov>

Subject: [External] Re: Docket No. 2021-364-T, Application of NBF Beaufort dba Two Men and a Truck to Amend Tariff

Ms. Besley,

I hope I was able to provide you what you have requested with the four attachments above.

1. Current Red Lined Tariff – I have red lined all areas that we have requested an amendment
2. Requested Tariff – I have highlighted the requested amendments or additional amendments
3. Current Bill of Lading – Example of our current Bill of Lading
4. Example of Electronic Bill of Lading – Example of what our Electronic Bill of Lading will look like, we refer to it as a DSO(digital sales order)

Please let me know if you need anything else,

Bryan Feldman
Gray Fox Strategic

From: "Besley, Sharon" <sharon.besley@psc.sc.gov>

Date: Tuesday, December 21, 2021 at 3:24 PM

To: Bryan Feldman <bryan@grayfoxstrategic.com>, "Hair, Nicole M" <nhair@ors.sc.gov>

Cc: PSC_Contact <Contact@psc.sc.gov>, PSC Clerk'sOffice <clerksoffice@psc.sc.gov>

Subject: FW: Docket No. 2021-364-T, Application of NBF Beaufort dba Two Men and a Truck to Amend Tariff

To all Parties: Please forgive my mistake. The correct docket number is 2021-364-T (not 2021-354-T). Sorry for the confusion.

SHARON PLYLER BESLEY
COMMISSION ATTORNEY
PUBLIC SERVICE COMMISSION
STATE OF SOUTH CAROLINA
sharon.besley@psc.sc.gov

From: Besley, Sharon

Sent: Tuesday, December 21, 2021 1:54 PM

To: bryan@grayfoxstrategic.com; Hair, Nicole M <nhair@ors.sc.gov>

Cc: PSC_Contact <Contact@psc.sc.gov>; PSC Clerk'sOffice <clerksoffice@psc.sc.gov>

Subject: Docket No. 2021-354-T, Application of NBF Beaufort dba Two Men and a Truck to Amend Tariff

Good afternoon to all Parties:

The purpose of this email is to request clarification and information from the applicant, NBF Beaufort, LLC, regarding your request to amend the tariff. We would appreciate your providing red-lined versions, showing your proposed amendments, of both the tariff and the bill of lading previously approved by the Commission. In the alternative, please provide a summary or detailed list of all the changes you propose to both documents.

Thank you for your assistance in this matter.

Yours sincerely,
Sharon Besley

SHARON PLYLER BESLEY
COMMISSION ATTORNEY
PUBLIC SERVICE COMMISSION
STATE OF SOUTH CAROLINA
sharon.besley@psc.sc.gov